



DigiVersal Consultants **Campus Recruitment – 2020 Passing Out Batch**

Company	DigiVersal Consultants
Batch	2020 Batch
Joining	July 2020
Date of Campus	Tentatively in coming week
Job Title	Client Relations (Sales)
Eligible Degrees	Any Graduate & Post Graduate
Eligible Branches	All Branches
Eligibility Criteria	No % Criteria
Location	Noida
Salary Package (CTC)	<p>3 LPA to 4.2 LPA (including 0.60 LPA performance bonus, to be paid in two instalments).</p> <p>*The students will be on training for a period of 3 months, which is going to be a paid training with stipend of INR 15,000/-. The package is subject to revision, post evaluation of performance of initial three months.</p>
Roles & Responsibilities	<ul style="list-style-type: none"> Interacting with clients and writers through both voice (Phone Calls) and non-voice support (Email, Live Chat on Website, Facebook Messages, WhatsApp chats). Follow up with prospective clients and should be an expert in closing deals. Successfully taking the ownership of the Lead from allocation to conversion. Contributing efficiently for different activities of Operations in a 24/7 and highly flexible environment. Consistently performing well in understanding client's requirement, assigning projects, handling critical cases till its successful resolution. Proactively resolving project requirements through collaboration of the clients and writers. Appropriate understanding of the Cost and Time Requirements of various Technical/Non-Technical Projects. To work for client satisfaction from the beginning to the delivery of the final orders through Panel. Understanding of online tutoring and academic content writing will be an added advantage.
Skills Required	<ul style="list-style-type: none"> Tech-savvy, highly motivated, self-starter and a team player Exceptional verbal and communications skills in English. Hands on experience in handling CRM. Unquenchable thirst to learn and grow. Should be honest, trustworthy and assertive. Excellent time management skills. Decision maker, problem solver, creative thinking skills.

	<ul style="list-style-type: none"> • Good interpersonal and Multi-tasking skills. • Ability to handle pressure and work on tight deadlines. • Open for Rotational Shifts.
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 4:00 PM, 17th March 2020</p> <p><u>CLICK HERE</u></p>

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor